



The Component Connection

"Our connection to you!"

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It's Not Worth Doing If It's Not Done Right

Good Morning,

Does this sound familiar?

It's an expression often used and applied to many topics. And it's certainly an appropriate expression when it comes to homebuilding. A home is the biggest expenditure in a person's lifetime.

At Cascade Mfg Co we understand the need of "getting it right". This is what we mean when we say we provide **Total Support**[™] during your construction project.

How?

People—in your office or in the field, our sales professionals are available for you. Need quick information? Call our office and receive prompt answers to keep your job moving. Many have commented that the truss framing plans provided by our design department are the best and easiest to follow—bar none!

Products—Innovation is what motivates us. We provide products and services to save contractors' installation time. In addition, we are continually improving the finished quality of our trusses. Ask a builder about the fit of large chord trusses, girders, or room-in-attic trusses from Cascade Mfg Co. They are uniform and straight. Your contractor knows the difference! Participation in WTCA QC[™] and independent third-party inspection is our commitment to the continuing quality of the products we make.

Performance—we know the importance of construction scheduling. So when we give you the date an order will ship . . . it happens. Have an error that needs fixing? We have an on-site service crew to correct mistakes. How many other truss companies provide this service?

You see, we know the importance of "getting it right" in construction. And if it's not right, we'll promptly make it right. Our pledge of **Total Support**[™] is your assurance of "getting it right."

