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Good Morning,

Information is A Call Away

A call to Cascade Mfg Co is often handled by the Inside Sales Department. Our Inside Sales staff will promptly get the information necessary to answer your truss and engineered wood questions.

All three members of this team have backgrounds in construction. They know what it takes to get the job done right the first time!



Pictured from left to right: Lance Smeins, Gary Demmer, and Ted Demmer.

Calls to the Inside Sales department cover numerous topics ranging from truss bids, to I-Joist or LVL sizing, or a special truss design request. But the information requests don't stop there.

Gary Demmer comments, "We have many sources of information that provide us with resources to answer our customers' questions promptly." He continues, "If it's an unusual truss design question, we have a great support team to get the answers."

Lance Smeins agrees. "If we don't have the answer, we'll get it for you. Our customers' satisfaction is priority number one."

Perhaps the mission of Inside Sales is best summarized by Ted Demmer, "We're available when you need us to provide you with the information you want in a timely manner." The Inside Sales department is available from 7:00 a.m. to 5:00 p.m. Monday through Friday. Call today to get prompt, courteous, and efficient service on your truss and engineered wood questions.

